



RFP 682-15P

Cisco WebEx Enterprise for Education

Addendum 002
Issued
December 03, 2015

Below are the questions we have received from various parties with respect to this Request for Proposal, along with our response (indicated in red font). Although we have endeavored to remove duplicate questions, we have presented the questions below in an unedited format. We hope this is helpful to you in preparing your proposal. Please remember that bids are due by 2:00 p.m. Mountain Time on 12/16/15. This addendum is number 002. Please follow the submittal instructions carefully when submitting your proposal. All submittals are required to be sent to bids@coloradomtn.edu per RFP instructions. CMC is not able to accept a late submittal. Remember to allow a few extra minutes for any technical difficulties; all bids will be received at bids.coloradomtn.edu.

1. We are quoting CMR licenses for 10 rooms (screens) do you need more than that and if so how many?
CMC has existing Telepresence infrastructure necessary to handle on-premise CMR for 25 rooms. Please include any necessary licensing and components necessary to enable a CMR Hybrid model with WebEx.
2. Is there any existing Cisco infrastructure in place (e.g. CUCM/Expressway)?
CUCM version 11.0 and VCS/Expressway infrastructure is already in place.
3. Are there already Cisco Telepresence endpoints in place?
Yes.
4. Do you currently have TMS setup and licensed for WebEx enablement?
TMS is already in place. Assume all licenses bundled with CUWL Pro.
5. Are services for setup and provisioning of WebEx users in scope for this RFP?
No.
6. Are services to integrate any existing Cisco UC platforms with WebEx in scope for this RFP?
No.
7. Would you please explain this clause in greater detail: "Proposals should also include any supplementary services such as VoIP and PSTN calling."
Audio service is the primary add-on or supplementary service this was meant to cover. Unlimited VoIP and up to 5000 minutes per month of PSTN should be quoted. International dialing is not required. Other add-ons or supplementary service that may be valuable may also be included.

8. Would you please clarify what is meant by “unlimited student users?” Do you mean that any student should be able to set up a WebEx meeting? Or is that just the amount of guests?
CMC’s understanding of the WebEx for Education offer is that it includes entitlement for unlimited students to start their own ‘mini’ WebEx meetings as well as attend any other meeting as a named participant.
9. We would like to propose a cloud-based video conferencing solution called BlueJeans for this RFP, is this a product of equal or better value you would consider?
CMC has existing Cisco Telepresence infrastructure including CUCM, VCS/Expressway, TMS, and video bridging. This RFP is for web conferencing/collaboration that can integrate with this infrastructure.
10. Are you able to let me know who the Cisco Account Manager is?
Josh Moles.
11. What (if any) features do they need in the other "centers" with WebEx?
CMC requires the default features and functionality of the Meeting Center, Event Center, Training Center, and Support Center.
12. How many audio minutes do they anticipate using per month?
Unlimited VoIP and 5000 minutes per month of national PSTN audio.
13. How much of the PSTN audio is from international attendees?
No international PSTN audio is required.
14. Do they need toll or toll free for US and International?
Toll-free US dialing is required. International dialing is not required. See previous answers for minute requirements.
15. Do you plan on doing any recording of these sessions?
Yes.
16. Do you have a need to record lecturer presentations for future viewing by in Canvas?
Yes.